

The Aurora-South Metro Small Business Development Center, Connect2DOT and the Colorado Minority Business Office, present:

Government Contracting Workshops 2019

■ **WHAT:** A calendar of upcoming workshops for small businesses interested in certification and learning about opportunities with government contracting, including the transportation industry.

■ **WHERE:** Aurora Municipal Center | 15151 E. Alameda Pkwy. | 2nd fl. Aspen conference room

■ **WHEN:**

MAR 8

IS CERTIFICATION RIGHT FOR YOUR BUSINESS?

Does the government buy your products/services? If yes, how do they buy?

Friday, 1PM - 3PM - \$15/person | To be held again: **FRIDAY, SEPT. 13th, 1PM - 3PM, \$15**

APR 26

YOUR CAPABILITY STATEMENT

Why is it Important to Have A Capability Statement? What is Its Purpose?

Friday, 1PM - 3PM - \$15/person | To be held again: **FRIDAY, OCT. 18th, 1PM - 3PM, \$15**

MAY 2

CONSTRUCTION ESTIMATING AND BIDDING

Refine your estimating process, and create more accurate bids for construction jobs.

Thursday, 1PM - 3PM - \$15/person

JULY 18

Webinar: NAVIGATING CDOT SYSTEMS FOR CONTRACTING

Maximize your time online: a hands-on look at navigating CDOT's various contracting systems.

Thursday, 11AM - 12PM - FREE

AUG 23

MARKETING TO PRIME CONTRACTORS

Understand and implement direct marketing strategies for marketing to State Prime Contractors

Friday, 1PM - 3PM - \$15/person

SEPT 6

CONSTRUCTION SCHEDULING AND PROJECT MANAGEMENT

Friday, 9AM - 11AM - \$15/person

**AURORA
SOUTH METRO**

SBDC

Helping existing and new businesses grow and prosper!



CITY OF AURORA

Aurora Municipal Center
15151 E. Alameda Pkwy. #2300
Aurora, CO 80012

CITY OF ENGLEWOOD

Englewood Civic Center
1000 Englewood Pkwy.
Englewood, CO 80110

INNOVATION PAVILION

9200 E. Mineral Ave.
Centennial, CO 80112



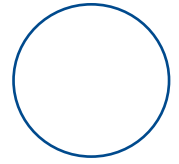
Adriane Sanford
The Sanford Group, LLC



Robert Smith
Eaton Cole Construction Services, LLC



Cathy Kramer
Program Manager,
Connect2DOT
Owner, Caddis LLC



Kip Curphy

■ **REGISTER:** www.aurora-southmetrosbdc.com/training >> Browse Workshops

(303) 326-8686

www.Aurora-SouthMetroSBDC.com

info@Aurora-SouthMetroSBDC.com



The Colorado Small Business Development Center Network is a partnership between the State of Colorado, the Office of Economic Development and International Trade, the Small Business Administration (SBA), Colorado's institutions of higher education, local economic development organizations and local chambers of commerce.