

The Aurora-South Metro Small Business Development Center, Connect2DOT and the Colorado Minority Business Office, present:

Government Contracting Workshops 2019

■ **WHAT:** A calendar of upcoming workshops for small businesses interested in certification and learning about opportunities with government contracting, including the transportation industry.

■ **WHERE:** Aurora Municipal Center | 15151 E. Alameda Pkwy. | 2nd fl. Aspen conference room

■ **WHEN:**

MAY 30

CONSTRUCTION ESTIMATING AND BIDDING

Refine your estimating process, and create more accurate bids for construction jobs.
Thursday, 1PM - 3PM - \$15/person

JULY 17

Webinar: NAVIGATING CDOT SYSTEMS FOR CONTRACTING

Maximize your time online: a hands-on look at navigating CDOT's various contracting systems.
Wednesday, 11AM - 12PM - FREE

AUG 23

MARKETING TO PRIME CONTRACTORS

Understand and implement direct marketing strategies for marketing to State Prime Contractors
Friday, 1PM - 3PM - \$15/person

SEPT 6

CONSTRUCTION SCHEDULING AND PROJECT MANAGEMENT

Steps and tips to developing an effective construction project schedule to ensure the project is delivered on time, within budget and quality is not compromised.
Friday, 9AM - 11AM - \$15/person

SEPT 13

IS CERTIFICATION RIGHT FOR YOUR BUSINESS?

Does the government buy your products/services? If yes, how do they buy?
Friday, 1PM - 3PM - \$15/person

OCT 18

YOUR CAPABILITY STATEMENT

Why is it Important to Have A Capability Statement? What is Its Purpose?
Friday, 1PM - 3PM - \$15/person

AURORA- SOUTH METRO SBDC

Helping existing and new businesses grow and prosper!

SBDC Host:
CITY OF AURORA

Aurora Municipal Center
15151 E. Alameda Pkwy. #2300
Aurora, CO 80012



CITY OF ENGLEWOOD

Englewood Civic Center
1000 Englewood Pkwy.

PANORAMA POINT

9200 E. Mineral Ave., Centennial



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Kip Curphy
Wycon Construction Co.
Heavy Civil Construction
Project Management

■ **REGISTER:** www.aurora-southmetrosbdc.com/training >> Browse Workshops

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The Colorado Small Business Development Center Network is a partnership between the State of Colorado, the Office of Economic Development and International Trade, the Small Business Administration (SBA), Colorado's institutions of higher education, local economic development organizations and local chambers of commerce.